

employment  
training

business services youth  
disability



## Certificate III in Retail

National Course Code SIR30207

### Qualification Overview

Certificate III in Retail prepares participants to work in various retail store settings where coordination and responsibility for supervision/managing the work of others is required.

### Entry Requirements

There are two alternative pathways for entry into Certificate III in Retail. The candidate must either:

1. Be recognised as competent in Certificate II in Retail; or
2. Have sufficient relevant retail employment experience. Examples of evidence to support a determination could include:
  - Job description and references from current or past employers
  - An entry interview to determine what competencies have been applied in the retail environment in a paid or voluntary capacity

### Course Content

Certificate II in Retail requires three core units and seven elective units of competency to be successfully completed.

#### Core Units

- SIRXOHS002A Maintain store safety
- SIRXRSK002A Maintain store security
- SIRXSLS004A Build relationships with customers

#### Elective Units\*

- SIRRRPK014A Recommend specialised products and services
- SITXCOM003A Deal with conflict situations
- SIRXMER005A Create a display
- SIRXMER002A Coordinate merchandise presentation
- SIRXMPR001A Profile a retail market
- SIRXQUA001A Develop innovative ideas at work
- BSBWOR301A Organise personal work priorities

*\*Other units may be available to address specific workplace requirements upon negotiation.*

### Mode and Length of Study

Certificate III in Retail is offered on a face to face basis or as an Australian Apprenticeship.

### Recognition of Prior Learning (RPL)

Speak with our staff to determine if you are able to gain subject credits or exemptions. BEST Community Development will recognise Australian Qualifications Framework (AQF) qualifications and statements of attainment from other organisations.

### Enquiries

For information regarding enrolment, fees or further course selection please contact our Training Department on 03 5329 1500 or email [training@bestcd.org.au](mailto:training@bestcd.org.au)

